

Emails “clark” “penney” from Tom Boutin

Under the Freedom of Information Act, I request all email, texts, or written or recorded information discussing Clark Penney, that is, "from" or "to" AIDEA's executive director Tom Boutin and/or Mark Davis and/or AIDEA board members and/or AIDEA's interim chief procurement officer who signed the March 19 contract and/or other relevant AIDEA officials. If time to gather this information is an issue, I'd make two separate requests:

1. Most importantly, for such communication before the Clark Penney contract was signed on March 19.
2. Secondly, for such communication after the contract was signed on March 19.

Sherrie M. Siverson

From: Tomas Boutin
Sent: Thursday, March 7, 2019 1:29 PM
To: Julie Anderson
Subject: RE: [External Email] FW: Clark Penney Contact & Contract Description

This is great and should be everything we need for a contract and for our part of the RSA.

The Finance Subcommittee hearing went very well.

Tom

From: Anderson, Julie B (CED) <julie.anderson@alaska.gov>
Sent: Thursday, March 7, 2019 11:28 AM
To: Tomas Boutin <TBoutin@aidea.org>
Subject: [External Email] FW: Clark Penney Contact & Contract Description

FYI – thank you.

From: Clark Penney [REDACTED]
Sent: Thursday, March 7, 2019 11:23 AM
To: Anderson, Julie B (CED) <julie.anderson@alaska.gov>
Subject: Re: Clark Penney Contact & Contract Description

Here are the revisions I sent to Shawn last Friday.

Thank you for moving the ball forward.

Thx.

iPhone XS

On Mar 7, 2019, at 11:33 AM, Anderson, Julie B (CED) <julie.anderson@alaska.gov> wrote:

Hi Clark,

Please review the contract description to show you as the task force lead, and adjust scope where necessary then return to me for final review. I am working with AIDEA to get a short term contract in place which will allow us time to do a long term contract process. Please return it as soon as possible. Will we need your company name, tax id, etc for this process.

Julie

From: Williams, Shawn D (CED)
Sent: Thursday, March 7, 2019 9:05 AM
To: Anderson, Julie B (CED) <julie.anderson@alaska.gov>
Subject: Clark Penney Contact & Contract Description

Clark Penney

[REDACTED]

[REDACTED]

Shawn Williams | Assistant Commissioner

Alaska Department of Commerce, Community and Economic Development

550 W 7th Ave., Suite 1535 | Anchorage, AK 99501

907.269.8159 Direct | shawn.williams@alaska.gov

“Promoting a Healthy Economy, Strong Communities, and the Protection of Alaska Consumers”

<DRAFT Contract Description - Economic Development Advisory Services.docx>

Sherrie M. Siverson

From: Tomas Boutin
Sent: Monday, March 11, 2019 8:10 PM
To: Brenda Applegate; Michele Hope
Cc: Yulia Ellsworth
Subject: RE: ClarkPenneyContract.docx

Thanks. The \$8,000 per month is the total cost to the state and includes expenses.

From: Brenda Applegate <bapplegate@aidea.org>
Sent: Monday, March 11, 2019 5:10 PM
To: Michele Hope <mhope@aidea.org>; Tomas Boutin <TBoutin@aidea.org>
Cc: Yulia Ellsworth <yellsworth@aidea.org>
Subject: RE: ClarkPenneyContract.docx

Please see below for answers in red to questions. We are working with DCCED to get the RSA started.

From: Michele Hope <mhope@aidea.org>
Sent: Monday, March 11, 2019 4:44 PM
To: Brenda Applegate <bapplegate@aidea.org>; Tomas Boutin <TBoutin@aidea.org>
Subject: RE: ClarkPenneyContract.docx

Correct, contract will start once fully executed.

If you need an immediate verbal authorization, I can do that, but typically we don't do that until we at least have funding in place.

How long will we do the RSA and what is the cost for the entirety of the Contract? **I believe we are doing the RSA thru June 30, 2019 as it is funded by operating funds. The start date can be the date we get the RSA in place and we give verbal approval. I believe the negotiated rate was \$8,000 per month. Tom, is this correct?** This will help me determine what we need to do for the waiver.

Do you have contact information for Mr. Penney? **His name is Clark Penny. Phone number is [REDACTED]. His e-mail is [REDACTED].** I'd like to get him started on documents he'll need to submit.
m

Michele Hope, Interim Chief Procurement Officer
Alaska Industrial Development and Export Authority / Alaska Energy Authority
813 West Northern Lights Blvd., Anchorage, AK 99503
907-771-3036 fax 907-771-3044
mhope@aidea.org



From: Brenda Applegate <bapplegate@aidea.org>
Sent: Monday, March 11, 2019 4:18 PM
To: Tomas Boutin <TBoutin@aidea.org>
Cc: Michele Hope <mhope@aidea.org>
Subject: FW: ClarkPenneyContract.docx

I don't think we can do a contract with a start date of March 1, 2019 because the date is already past. I think the start date will need to be a future date. Michele, please correct me if this is not the case.

From: Tomas Boutin <TBoutin@aidea.org>

Sent: Monday, March 11, 2019 4:14 PM

To: Shawn Williams <shawn.williams@alaska.gov>

Cc: Wilkerson, April A (GOV) <april.wilkerson@alaska.gov>; Lager, Hannah L (CED) <hannah.lager@alaska.gov>; Brenda Applegate <bapplegate@aidea.org>

Subject: FW: ClarkPenneyContract.docx

Shawn,

I answered this question in the affirmative as I could not imagine this would be capital budget funds. The first contract will get us through 6/30/19. Please let me know if the information here and what we discussed in your phone calls to me this afternoon needs revision. Otherwise we can send a contract to Mr. Penny with a start date of 3/1/19 and an end date of 6/30/19 as soon as an RSA is assigned and signed.

Tom

Subject: FW: ClarkPenneyContract.docx

The funding source will be the RSA from DCCED so we will not be able to finish the PR until the RSA is signed but wanted to get the paperwork started for the contract. I'm assuming they are using operating funds for the RSA so the term will be June 30, 2019. Tom, is that correct?

Thank you!

Sherrie M. Siverson

From: Tomas Boutin
Sent: Tuesday, March 12, 2019 3:21 PM
To: Michele Hope
Cc: Brenda Applegate
Subject: FW: Final Clark Penney Contract

Good afternoon Michele,

There may well be a specific reason of which I am unaware that argues for including Commissioner Anderson in your request for follow-up information, but as a general rule this particular commissioner has enough going on that it is better to contact Mr. Williams, and only him. Thanks.

Tom

From: Michele Hope <mhope@aidea.org>
Sent: Tuesday, March 12, 2019 2:57 PM
To: Julie Anderson <julie.anderson@alaska.gov>; Shawn Williams <shawn.williams@alaska.gov>
Cc: Tomas Boutin <TBoutin@aidea.org>; Brenda Applegate <bapplegate@aidea.org>
Subject: Final Clark Penney Contract

Julie or Shawn, will one of you please give me a call when you are available.

Thanks,
Michele

Michele Hope, Interim Chief Procurement Officer
Alaska Industrial Development and Export Authority / Alaska Energy Authority
813 West Northern Lights Blvd., Anchorage, AK 99503
907-771-3036 fax 907-771-3044
mhope@aidea.org

 Please consider the environment before printing this email.

From: Anderson, Julie B (CED) <julie.anderson@alaska.gov>
Sent: Tuesday, March 12, 2019 11:40 AM
To: Brenda Applegate <bapplegate@aidea.org>; Shawn Williams <shawn.williams@alaska.gov>
Cc: Tomas Boutin <TBoutin@aidea.org>; Michele Hope <mhope@aidea.org>
Subject: [External Email] RE: [External Email] Final Clark Penney Contract

Thank you all for all your efforts on this.

From: Brenda Applegate [<mailto:bapplegate@aidea.org>]
Sent: Tuesday, March 12, 2019 11:34 AM
To: Williams, Shawn D (CED) <shawn.williams@alaska.gov>
Cc: Anderson, Julie B (CED) <julie.anderson@alaska.gov>; Boutin, Tomas H (AIDEA) <tboutin@aidea.org>; Hope, Michele L (AIDEA) <mhope@aidea.org>
Subject: FW: [External Email] Final Clark Penney Contract

We will continue working on putting the contract together and will use the information you have provided. As we discussed, we will need to add this information to the State contracting documents we use that include the boilerplate information such as insurance requirements etc. We will also need to put together a sole source justification. Michele (cc'd) will be working with Mr. Penny to obtain the information we need to complete the contract. Michele will be calling Mr. Penny today and we will give you an update on the contract. My thoughts are if we cannot get all of the paperwork together for a contract today Michele can give Mr. Penny verbal authorization to begin work effective today if that is acceptable to everyone? We would follow-up with the contract as soon as possible.

From: Williams, Shawn D (CED) <shawn.williams@alaska.gov>
Sent: Tuesday, March 12, 2019 10:06 AM
To: Brenda Applegate <baplegate@aidea.org>
Cc: Julie Anderson <julie.anderson@alaska.gov>; Tomas Boutin <TBoutin@aidea.org>
Subject: [External Email] Final Clark Penney Contract
Importance: High

Hi Brenda,

Thank you for taking the time to discuss this earlier. I appreciate it.

Attached is the final contract from DCCED. Can you please continue the process of getting a signature from Clark Penney? Once that's done, please let me know.

Again, thank you for all your help.

Shawn

Shawn Williams | Assistant Commissioner
Alaska Department of Commerce, Community and Economic Development
550 W 7th Ave., Suite 1535 | Anchorage, AK 99501
907.269.8159 Direct | shawn.williams@alaska.gov

"Promoting a Healthy Economy, Strong Communities, and the Protection of Alaska Consumers"

Sherrie M. Siverson

From: Tomas Boutin
Sent: Thursday, March 14, 2019 6:53 AM
To: Michele Hope
Cc: Brenda Applegate
Subject: RE: Final Clark Penney Contract

Thank you.

Tom

From: Michele Hope <mhope@aidea.org>
Sent: Wednesday, March 13, 2019 4:50 PM
To: Tomas Boutin <TBoutin@aidea.org>
Cc: Brenda Applegate <bapplegate@aidea.org>
Subject: RE: Final Clark Penney Contract

Thank you for the reminder, it was not my intention to break protocol. I will direct future inquires through Mr. Williams.
Michele

Michele Hope, Interim Chief Procurement Officer
Alaska Industrial Development and Export Authority / Alaska Energy Authority
813 West Northern Lights Blvd., Anchorage, AK 99503
907-771-3036 fax 907-771-3044
mhope@aidea.org



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From: Tomas Boutin <TBoutin@aidea.org>
Sent: Tuesday, March 12, 2019 3:21 PM
To: Michele Hope <mhope@aidea.org>
Cc: Brenda Applegate <bapplegate@aidea.org>
Subject: FW: Final Clark Penney Contract

Good afternoon Michele,

There may well be a specific reason of which I am unaware that argues for including Commissioner Anderson in your request for follow-up information, but as a general rule this particular commissioner has enough going on that it is better to contact Mr. Williams, and only him. Thanks.

Tom

From: Michele Hope <mhope@aidea.org>
Sent: Tuesday, March 12, 2019 2:57 PM
To: Julie Anderson <julie.anderson@alaska.gov>; Shawn Williams <shawn.williams@alaska.gov>
Cc: Tomas Boutin <TBoutin@aidea.org>; Brenda Applegate <bapplegate@aidea.org>
Subject: Final Clark Penney Contract

Julie or Shawn, will one of you please give me a call when you are available.

Thanks,
Michele

Michele Hope, Interim Chief Procurement Officer
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Thank you all for all your efforts on this.

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Cc: Anderson, Julie B (CED) <julie.anderson@alaska.gov>; Boutin, Tomas H (AIDEA) <tboutin@aidea.org>; Hope, Michele L (AIDEA) <mhope@aidea.org>
Subject: FW: [External Email] Final Clark Penney Contract

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Cc: Julie Anderson <julie.anderson@alaska.gov>; Tomas Boutin <TBoutin@aidea.org>
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Importance: High

Hi Brenda,

Thank you for taking the time to discuss this earlier. I appreciate it.

Attached is the final contract from DCCED. Can you please continue the process of getting a signature from Clark Penney? Once that's done, please let me know.

Again, thank you for all your help.

Shawn

Shawn Williams | Assistant Commissioner

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907.269.8159 Direct | shawn.williams@alaska.gov

“Promoting a Healthy Economy, Strong Communities, and the Protection of Alaska Consumers”

Sherrie M. Siverson

From: Tomas Boutin
Sent: Friday, March 15, 2019 4:46 PM
To: Michele Hope; Shawn Williams
Cc: Brenda Applegate
Subject: RE: 19048 Economic Development Advisory Services Contract

Thanks. It looks to me like the Industrial Development Task Force has been developing the terms of this contract as they see fit, which is fine of course as we have no scope of need experience. Travel costs have been added since I was last tuned in. This is all fine with me and the documents therefore appear fine as well. Thanks.

Tom

From: Michele Hope <mhope@aidea.org>
Sent: Friday, March 15, 2019 4:39 PM
To: Shawn Williams <shawn.williams@alaska.gov>
Cc: Tomas Boutin <TBoutin@aidea.org>; Brenda Applegate <bapplegate@aidea.org>
Subject: 19048 Economic Development Advisory Services Contract

Attached please find a pdf DRAFT of the contract for Penney Capital, Inc.

I have included the Word version of the Scope of Work (psa b) and the Compensation section (psa-c-1) for you to edit as necessary.

I made some pretty drastic changes to the scope to include directive language, deliverables and schedule. I assume someone may want to adjust these. My intent was to tie a deliverable to the action being provided, if this level of reporting isn't needed, at a minimum we need to know "when will AIDEA know the work is complete and the contractor can be paid". The contractual language is for an entity, not necessarily the person – we don't want to get into trouble with HR.

Since this contract is AIDEA's responsibility, all signatures and language represent AIDEA and not DCCED, except, in the compensation section where it defines who is authorized to approve travel.

If you need any other sections in word, or if you want to just markup the documents and return them to me, I can make any needed changes.

In a separate email I will send the Scope of work to Ms. Garcia along with the final amount needed on the RSA.

Hopefully I can route the contract to the Contractor for signature on Monday. Once signed, I will route for internal signatures and final execution.

Thank you for your help and patience as we worked through this.

Michele

Michele Hope, Interim Chief Procurement Officer

Alaska Industrial Development and Export Authority / Alaska Energy Authority

813 West Northern Lights Blvd., Anchorage, AK 99503

907-771-3036 fax 907-771-3044

mhope@aidea.org



Please consider the environment before printing this email.

Sherrie M. Siverson

From: Tomas Boutin
Sent: Thursday, May 9, 2019 12:11 PM
To: Karsten Rodvik
Cc: Brenda Applegate; Michele Hope; Mark Davis; Sherrie M. Siverson
Subject: FW: press calls on Clark Penney contract

Karsten,

Should have copied you on this. Kept receiving phone calls while writing this so hurried to send it. Jerry Juday did not prepare information directed toward potential press inquiries but what he had to say was interesting nonetheless. Maybe this is a big enough matter that sometime this afternoon the 5 of you can call and we can prepare notes.

Tom

From: Tomas Boutin
Sent: Thursday, May 9, 2019 12:01 PM
To: Dana Pruhs <[REDACTED]>; Julie Anderson <julie.anderson@alaska.gov>; Greg Samorajski <greg.samorajski@alaska.gov>; Bernie Karl <[REDACTED]>; Bill Kendig <[REDACTED]>; Albert Fogle <[REDACTED]>; Julie Sande <julie.sande@alaska.gov>
Cc: 'matt.shuckerow@alaska.gov' <matt.shuckerow@alaska.gov>
Subject: press calls on Clark Penney contract

Good morning,

You may receive or have received inquiries regarding the contract with Mr. Clark Penney that AIDEA signed on March 20. This contract was not taken to the board for approval nor did it need to be, so you have not seen the contract. The contract pertains to Mr. Penney's work as Managing Director, of the New Industry Development Team, which is not part of AIDEA. To the best of my knowledge the AIDEA board has not been briefed on this Team (nor have I by the way, but that is not something I will say outside of our board; certainly I could have asked for a briefing and received one). I recommend that all press contacts on this matter be referred to Karsten Rodvik. Karsten's direct phone line is 771-3024. I would prefer that press use that number, but for your purposes, if you need to reach Karsten his cell phone is [REDACTED]

I am happy to hear from you of course. I am in Juneau this week, and will be in the Anchorage office beginning Sunday afternoon. Thanks. Have a great day.

Tom
[REDACTED]
[REDACTED]

Sherrie M. Siverson

From: Tomas Boutin
Sent: Thursday, May 9, 2019 1:01 PM
To: Mark Davis; Brenda Applegate; Karsten Rodvik
Cc: Michele Hope; Sherrie M. Siverson
Subject: RE: press calls on Clark Penney contract

Call any time everyone is free please.

From: Mark Davis <MDavis@aidea.org>
Sent: Thursday, May 9, 2019 12:19 PM
To: Tomas Boutin <TBoutin@aidea.org>; Brenda Applegate <bapplegate@aidea.org>; Karsten Rodvik <krodvik@aidea.org>
Cc: Michele Hope <mhope@aidea.org>; Sherrie M. Siverson <SSiverson@aidea.org>
Subject: RE: press calls on Clark Penney contract

Tom

I am in the office this afternoon.

Cordially,

Mark Davis

From: Tomas Boutin
Sent: Thursday, May 9, 2019 12:18 PM
To: Brenda Applegate <bapplegate@aidea.org>; Karsten Rodvik <krodvik@aidea.org>
Cc: Michele Hope <mhope@aidea.org>; Mark Davis <MDavis@aidea.org>; Sherrie M. Siverson <SSiverson@aidea.org>
Subject: RE: press calls on Clark Penney contract

I meant to say Compare notes.

From: Brenda Applegate <bapplegate@aidea.org>
Sent: Thursday, May 9, 2019 12:16 PM
To: Tomas Boutin <TBoutin@aidea.org>; Karsten Rodvik <krodvik@aidea.org>
Cc: Michele Hope <mhope@aidea.org>; Mark Davis <MDavis@aidea.org>; Sherrie M. Siverson <SSiverson@aidea.org>
Subject: RE: press calls on Clark Penney contract

I think a meeting this afternoon to discuss response to any question would be a good idea

From: Tomas Boutin <TBoutin@aidea.org>
Sent: Thursday, May 9, 2019 12:11 PM
To: Karsten Rodvik <krodvik@aidea.org>
Cc: Brenda Applegate <bapplegate@aidea.org>; Michele Hope <mhope@aidea.org>; Mark Davis <MDavis@aidea.org>; Sherrie M. Siverson <SSiverson@aidea.org>
Subject: FW: press calls on Clark Penney contract

Karsten,

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Sent: Thursday, May 9, 2019 12:01 PM

To: Dana Pruhs <[REDACTED]>; Julie Anderson <julie.anderson@alaska.gov>; Greg Samorajski <greg.samorajski@alaska.gov>; Bernie Karl <[REDACTED]> Bill Kendig <[REDACTED]> Albert Fogle <[REDACTED]>; Julie Sande <julie.sande@alaska.gov>

Cc: 'matt.shuckerow@alaska.gov' <matt.shuckerow@alaska.gov>

Subject: press calls on Clark Penney contract

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I am happy to hear from you of course. I am in Juneau this week, and will be in the Anchorage office beginning Sunday afternoon. Thanks. Have a great day.

Tom

[REDACTED]

[REDACTED]

Sherrie M. Siverson

From: Tomas Boutin
Sent: Thursday, May 9, 2019 1:33 PM
To: Julie Anderson
Subject: RE: [External Outside Email] RE: press calls on Clark Penney contract

No. As I said, I certainly could have asked to learn more about the team and I did not. Greg Samorajski happened to email this afternoon that he is on the team, and I did not know that, and I could have asked but did not ask if the DNR Commissioner and the two DNR Deputies are part of the team (as they attended the meeting last week). I have however been passing along ideas and newspaper articles to Clark, including today. Also, today Matt Shuckerow called me about press calls he is receiving, and he mentioned that the team is in Commerce. I told him I thought it is in the Gov's office, and we each said we are not sure we know. But no matter.

[REDACTED]

To date the press calls are few and far between, and entirely manageable. I told Matt that if I were him I would tell the press there are 128 boards and commissions (or how many there are now), and he cannot possibly know of all the contracts and projects of every one of them; this is an AIDEA contract and he could tell the press to call AIDEA.

From: Anderson, Julie B (CED) <julie.anderson@alaska.gov>
Sent: Thursday, May 9, 2019 1:19 PM
To: Tomas Boutin <TBoutin@aidea.org>
Subject: [External Outside Email] RE: press calls on Clark Penney contract

Thank you Tom. I thought I had explained the team to you when you first came on board and you met with the team and DNR last week, is there something further that you would like to know? I apologize if something was missed, we will be having a team meeting next Thursday if you would like to attend to learn more about the team, or I am happy to answer any questions you may have.

Regards,
Julie

From: Tomas Boutin [<mailto:TBoutin@aidea.org>]
Sent: Thursday, May 9, 2019 12:00 PM
To: Dana Pruhs [REDACTED]; Anderson, Julie B (CED) <julie.anderson@alaska.gov>; Samorajski, Greg S (DOR) <greg.samorajski@alaska.gov>; Bernie Karl <[REDACTED]>; Bill Kendig <[REDACTED]>; Albert Fogle <[REDACTED]>; Sande, Julie A (HSS) <julie.sande@alaska.gov>
Cc: Shuckerow, Matt N (GOV) <matt.shuckerow@alaska.gov>
Subject: press calls on Clark Penney contract

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Tom

[REDACTED]

[REDACTED]

Sherrie M. Siverson

From: Tomas Boutin
Sent: Thursday, May 9, 2019 1:38 PM
To: Anderson, Julie B (CED)
Cc: Sherrie M. Siverson
Subject: RE: [External Outside Email] RE: [External Outside Email] RE: press calls on Clark Penney contract

Thanks. I will try to do that as I would very much like to do so. I'll learn the specific times and place and put them on the calendar.

From: Anderson, Julie B (CED) <julie.anderson@alaska.gov>
Sent: Thursday, May 9, 2019 1:36 PM
To: Tomas Boutin <TBoutin@aidea.org>
Subject: [External Outside Email] RE: [External Outside Email] RE: press calls on Clark Penney contract

Yes, I agree. I talked to Matt this afternoon and asked him to refer everything to Karsten to ensure we have a unified clear message. It would be great if you could find time to attend the meeting either next Thursday, or the following Thursday where the Industry Advisors will be in attendance.

From: Tomas Boutin [<mailto:TBoutin@aidea.org>]
Sent: Thursday, May 9, 2019 1:33 PM
To: Anderson, Julie B (CED) <julie.anderson@alaska.gov>
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Regards,
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From: Tomas Boutin [<mailto:TBoutin@aidea.org>]

Sent: Thursday, May 9, 2019 12:00 PM

To: Dana Pruhs [REDACTED]; Anderson, Julie B (CED) <julie.anderson@alaska.gov>; Samorajski, Greg S (DOR) <greg.samorajski@alaska.gov>; Bernie Karl <[REDACTED]> Bill Kendig <[REDACTED]>; Albert Fogle <[REDACTED]>; Sande, Julie A (HSS) <julie.sande@alaska.gov>

Cc: Shuckerow, Matt N (GOV) <matt.shuckerow@alaska.gov>

Subject: press calls on Clark Penney contract

Good morning,

You may receive or have received inquiries regarding the contract with Mr. Clark Penney that AIDEA signed on March 20. This contract was not taken to the board for approval nor did it need to be, so you have not seen the contract. The contract pertains to Mr. Penney's work as Managing Director, of the New Industry Development Team, which is not part of AIDEA. To the best of my knowledge the AIDEA board has not been briefed on this Team (nor have I by the way, but that is not something I will say outside of our board; certainly I could have asked for a briefing and received one). I recommend that all press contacts on this matter be referred to Karsten Rodvick. Karsten's direct phone line is 771-3024. I would prefer that press use that number, but for your purposes, if you need to reach Karsten his cell phone is [REDACTED]

I am happy to hear from you of course. I am in Juneau this week, and will be in the Anchorage office beginning Sunday afternoon. Thanks. Have a great day.

Tom
[REDACTED]
[REDACTED]

Sherrie M. Siverson

From: Tomas Boutin
Sent: Friday, May 10, 2019 11:32 AM
To: Sherrie M. Siverson; Alan Weitzner; Curtis W. Thayer; Mark Davis; Brenda Applegate; Linda K. Senn; Karsten Rodvik; Curtis W. Thayer; Michele Hope; Jerry Juday
Subject: FW: [External Outside Email] NID Team - Brief 5.10.19
Attachments: NID Team - Brief 5.10.19.docx

From: Anderson, Julie B (CED) <julie.anderson@alaska.gov>
Sent: Friday, May 10, 2019 11:25 AM
To: Tomas Boutin <TBoutin@aidea.org>; Dana Pruhs <[REDACTED]>; Julie Sande <julie.sande@alaska.gov>; Bill Kendig <[REDACTED]>; Albert Fogle <[REDACTED]>; Greg Samorajski <greg.samorajski@alaska.gov>; Bernie Karl <[REDACTED]>; Shuckerow, Matt N (GOV) <matt.shuckerow@alaska.gov>
Cc: Price, Jeremy M (GOV) <jeremy.price@alaska.gov>; John Springsteen <jspringsteen@aidea.org>
Subject: [External Outside Email] NID Team - Brief 5.10.19

Good morning,

Attached is a brief on the New Industry Development Team that has been the subject of discussion and media the past few days. This team is focused on improving economic development opportunities for existing industries and new entrants to the state. As you know, this is a focus area for the administration as we strive to improve economy for all Alaskans. Please let me know if you have any questions, and I look forward to further discussions with you at the next board meeting.

Kind Regards,

Julie Anderson | Commissioner
Alaska Department of Commerce, Community and Economic Development
550 W 7th Ave, Suite 1535 | Anchorage, AK 99501
907.269.8100 (office)
julie.anderson@alaska.gov

Sherrie M. Siverson

From: Tomas Boutin
Sent: Friday, May 10, 2019 11:46 AM
To: Anderson, Julie B (CED); Dana Pruhs; Julie Sande; Bill Kendig; Albert Fogle; Greg Samorajski; Bernie Karl; Shuckerow, Matt N (GOV)
Cc: Price, Jeremy M (GOV); John Springsteen; Stevens, Ben A (GOV); Curtis W. Thayer
Subject: RE: [External Outside Email] NID Team - Brief 5.10.19

Thank you Commissioner. Here is the Public Broadcasting story. My first read of it is that the Governor's office did well in referring the reporter to Karsten, and Karsten did very well in this media contact. Have a great day.

Tom

<https://www.alaskapublic.org/2019/05/10/bob-penney-spent-more-than-300000-to-get-gov-dunleavy-elected-then-his-grandson-got-an-8000-a-month-no-bid-contract/>

From: Anderson, Julie B (CED) <julie.anderson@alaska.gov>
Sent: Friday, May 10, 2019 11:25 AM
To: Tomas Boutin <TBoutin@aidea.org>; Dana Pruhs <[REDACTED]>; Julie Sande <julie.sande@alaska.gov>; Bill Kendig <[REDACTED]>; Albert Fogle <a[REDACTED]>; Greg Samorajski <greg.samorajski@alaska.gov>; Bernie Karl <[REDACTED]>; Shuckerow, Matt N (GOV) <matt.shuckerow@alaska.gov>
Cc: Price, Jeremy M (GOV) <jeremy.price@alaska.gov>; John Springsteen <jspringsteen@aidea.org>
Subject: [External Outside Email] NID Team - Brief 5.10.19

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Kind Regards,

Julie Anderson | Commissioner
Alaska Department of Commerce, Community and Economic Development
550 W 7th Ave, Suite 1535 | Anchorage, AK 99501
907.269.8100 (office)
julie.anderson@alaska.gov

Sherrie M. Siverson

From: Tomas Boutin
Sent: Monday, May 13, 2019 2:13 PM
To: Anderson, Julie B (CED); Jerry Juday
Cc: Price, Jeremy M (GOV)
Subject: RE: [External Outside Email] FW: Joint Letter from Representatives Kriess-Tomkins and Fields to Commissioner Anderson and AIDEA CEO Boutin 5.13.19

Thank you Commissioner. I am available for a phone call this afternoon.

Tom

From: Anderson, Julie B (CED) <julie.anderson@alaska.gov>
Sent: Monday, May 13, 2019 1:34 PM
To: Jerry Juday <jerry.juday@alaska.gov>
Cc: Tomas Boutin <TBoutin@aidea.org>; Price, Jeremy M (GOV) <jeremy.price@alaska.gov>
Subject: [External Outside Email] FW: Joint Letter from Representatives Kriess-Tomkins and Fields to Commissioner Anderson and AIDEA CEO Boutin 5.13.19

FYI – for our discussion this afternoon.

From: Tristan Walsh [<mailto:Tristan.Walsh@akleg.gov>]
Sent: Monday, May 13, 2019 1:28 PM
To: Boutin, Tomas H (AIDEA) <tboutin@aidea.org>; Anderson, Julie B (CED) <julie.anderson@alaska.gov>
Cc: Rep. Jonathan Kreiss-Tomkins <Rep.Jonathan.Kreiss-Tomkins@akleg.gov>; Fields, Zack (LEG) <rep.zack.fields@akleg.gov>; 'fred.parady@alaska.gov'; Rodvik, Karsten P (AIDEA) <krodvik@aidea.org>
Subject: Joint Letter from Representatives Kriess-Tomkins and Fields to Commissioner Anderson and AIDEA CEO Boutin 5.13.19

Commissioner Anderson, Mr. Boutin and Staff,

Please find attached a letter sent out today from Representatives Kriess-Tomkins and Fields regarding the recent sole source contract to Clark Penney through AIDEA.

Please feel free to reach out to our offices if you have any comments, questions or concerns.

Respectfully,

-Tristan

Tristan Walsh, Staff for Representative Fields

Session Phone: (907) 465-6591
Alaska State House of Representatives

State Capitol, Room 114
Juneau AK 99801

Sherrie M. Siverson

From: Tomas Boutin
Sent: Monday, May 20, 2019 8:54 AM
To: Julie Anderson
Subject: suggested letter
Attachments: The Honorable Zack Fields.docx

Good morning Commissioner,

I presume that topic you have been calling about and for which I have been unable to reach you by return call is the letter from Reps. Fields and Tomkins. In drafting a response it occurred to me that maybe I should send a letter from myself, so I am running a first draft by you.

Tom

Sherrie M. Siverson

From: Tomas Boutin
Sent: Wednesday, May 22, 2019 2:29 PM
To: Julie Anderson
Subject: FW:
Attachments: The Honorable Zack Fields.docx

Here is the letter to JKT and Fields. Looks like it was mailed on Tuesday.

Tom

From: Tomas Boutin
Sent: Tuesday, May 21, 2019 7:12 AM
To: Sherrie M. Siverson <SSiverson@aidea.org>
Subject:

Please mail. Pls do not cc but send copies to Suzanne Cunningham, Jerry Juday, Mark Davis, Dana, and Julie Anderson. Thanks.

Sherrie M. Siverson

From: Tomas Boutin
Sent: Wednesday, June 5, 2019 1:38 PM
To: Brett.Huber@alaska.gov
Subject: Ittr to Fields and JKT
Attachments: Fields Kreiss-Tomkins Letter Response II.docx

Sherrie M. Siverson

From: Tomas Boutin
Sent: Thursday, June 27, 2019 12:09 PM
To: Julie Anderson; Springsteen, John C (CED)
Subject: FW: Public Records Request received from Alex DeMarban, Anchorage Daily News

Importance: High

FYI

From: Sherrie M. Siverson <SSiverson@aidea.org>
Sent: Thursday, June 27, 2019 11:56 AM
To: Mark Davis <MDavis@aidea.org>; Tomas Boutin <TBoutin@aidea.org>
Cc: Karsten Rodvik <krodvik@aidea.org>
Subject: Public Records Request received from Alex DeMarban, Anchorage Daily News
Importance: High

Because Alex is requesting documents, this constitutes a public records request and has been logged as such. **There are questions we may not be able answer at this time about what happens after June 30, 2019 (FY20).**

I have the FY19 professional services agreement/contract, waiver, and his month-end reports for March, April, and May.

His month-end reports address B2.2 General, B2.3 New and Existing Industry Growth, B2.4 Marketing, and B2.5 Finance related to AIDEA, Procurement, and Private Sector.

B2.5 Finance

Contractor shall

- Work with various State of Alaska departments to find finance solutions for business and industry expansion
- Work with the Team to help find and utilize private sector funding opportunities
- Connect investors with existing and new businesses wanting to grow in Alaska

B2.5.1 Deliverables and schedule

- 1) Provide copies of all external collateral
- 2) Monthly report on finance solutions identified and private sector funding opportunities
- 3) monthly report identifying investor to business connections made

I requested copies of his invoices and the total amount paid to him from Yulia.

Thank you. Sherrie

From: Karsten Rodvik <krodvik@aidea.org>
Sent: Thursday, June 27, 2019 11:22 AM
To: Sherrie M. Siverson <SSiverson@aidea.org>
Subject: FW: [External Outside Email] Thanks ... Clark Penney contract and related questions

From: Alex Demarban <alex@adn.com>

Sent: Wednesday, June 26, 2019 11:45 AM

To: Karsten Rodvik <krodvik@aidea.org>

Subject: [External Outside Email] Thanks ... Clark Penney contract and related questions

Hi Karsten, As I understand, the initial term of the contract is set to end June 30 at the end of the fiscal year, with the possibility of three, one-year extensions. Terms can be renegotiated.

Will the contract be extended?

When will that decision be made?

Will that decision be made publicly?

Who will make that decision?

If it has already been extended, please provide the reason for doing so. If already extended, please send the amended paperwork with terms and approval date.

Things I'm looking for: The contract. The waiver request for alternative procurement methods

Also looking to receive: The contract requires monthly reports from Mr. Penney, among other duties. There appear to be two types of monthly reports.

Please email as soon as possible **the monthly reports** Mr. Penney has submitted under the contract (which calls for reports on his encouraging Alaska economic development) , as well as **his monthly reports** on finance solutions (private sector funding opportunities and connections with investors).

Also, please email invoices he has submitted. Those must be submitted within 45 days, so there should be two sets of invoices already provided, since the contract began March 19. I'm looking for the current, total pay Mr. Penney has received so far under the contract.

Finally, do you have details about the New Industry Development Team? I wonder who is on the team, what positions they hold on the team, and when it has met, and who it has met with.

Thanks,

--

Alex DeMarban

Reporter

Anchorage Daily News

Desk: (907) 257-4317

Cell: (907) 229-0395

Sherrie M. Siverson

From: Tomas Boutin
Sent: Thursday, June 27, 2019 3:28 PM
To: Michele Hope
Cc: Lex Sargento; Mark Davis
Subject: RE: [External Outside Email] Extension of Penney Capital Contract

I would imagine that we are to extend it but it is not my call. I have forwarded the info – as soon as I received it – to the department. I think I received it earlier today or yesterday – cannot remember. It takes longer than this amount of time for the department to take a look at something. I'm afraid that is reality. We will have to manage around this timeframe.

If we do extend it, as I think we will need to do, we should look at rewriting the documents in any way that might improve them for our purpose. Mark Davis is the right person to review what you come up with for that. The sole source documentation in particular, and potentially the contract can be rewritten in any way we see fit. That is the boilerplate language can be rewritten. We could not rewrite the remuneration or something like that of course without both a reason and talking with the department and the contractor, but there is no reason to rewrite the terms in that respect.

Honestly, we needed more lead time for this decision given that the department is involved. We had the commissioner here most of yesterday of course, and we could have taken her aside and asked her anything we might of needed by the way, but I don't think I was on top of this at that time. Thanks.

Tom

From: Michele Hope <mhope@aidea.org>
Sent: Thursday, June 27, 2019 3:03 PM
To: Tomas Boutin <TBoutin@aidea.org>
Cc: Lex Sargento <asargento@aidea.org>
Subject: FW: [External Outside Email] Extension of Penney Capital Contract

Tom

Are we going to extend this contract? I was under the impression AIDEA was going to let it expire on 6/30.

If we want to extend we will need to get a PR routing and contracts signed by tomorrow, we don't want to let it expire if we want to extend it.

Thanks,
Michele

Michele Hope, Sr. Contracting Officer
Alaska Industrial Development and Export Authority / Alaska Energy Authority
813 West Northern Lights Blvd., Anchorage, AK 99503
907-771-3036 fax 907-771-3044
mhope@aidea.org

 Please consider the environment before printing this email.

From: Lager, Hannah L (CED) <hannah.lager@alaska.gov>
Sent: Thursday, June 27, 2019 2:08 PM

To: Michele Hope <mhope@aidea.org>

Subject: [External Outside Email] Extension of Penney Capital Contract

Hi Michelle,

I wanted to reach out and check on the status of the extension of the Penney Capital contract for FY2020. Has the contract been extended yet? If so, what is the FY2020 total?

Thank you,

Hannah Lager

Division Operations Manager

Department of Commerce, Community and Economic Development, Division of Administrative Services

Phone: (907) 465-5533 / Fax: (907) 465-2563

Hannah.Lager@Alaska.gov

Sherrie M. Siverson

From: Tomas Boutin
Sent: Tuesday, July 16, 2019 3:37 PM
To: Reid Harris
Subject: RE: [External Outside Email] RE: [External Outside Email] AIDEA procurement, follow up questions

I am told that no, we did not advertise, and yes we did provide a copy to the file.

Tomas Boutin
AIDEA

From: Reid Harris <Reid.Harris@akleg.gov>
Sent: Tuesday, July 16, 2019 2:55 PM
To: Tomas Boutin <TBoutin@aidea.org>
Cc: [REDACTED]; Rep. Zack Fields <Rep.Zack.Fields@akleg.gov>; Grace Kubitz <grace.kubitz@akleg.gov>
Subject: [External Outside Email] RE: [External Outside Email] AIDEA procurement, follow up questions

Hello Mr. Boutin,

In follow up to our July 3, 2019 conversation—were you able to gather information to address the below questions?

Thank you,

Reid Harris
State Affairs Committee Aide
Rep. Jonathan Kreiss-Tomkins
Cap #411
907-465-5446

From: Tomas Boutin <TBoutin@aidea.org>
Sent: Wednesday, July 3, 2019 3:45 PM
To: Reid Harris <Reid.Harris@akleg.gov>
Cc: [REDACTED]; Rep. Zack Fields <Rep.Zack.Fields@akleg.gov>
Subject: RE: [External Outside Email] AIDEA procurement, follow up questions

Thank you for your email and the ongoing interest in this contract. I am sure I know the answers to your two questions but will study the matter before answering. I hope you have a great 4th of July.

Tom Boutin

From: Reid Harris <Reid.Harris@akleg.gov>
Sent: Wednesday, July 3, 2019 2:46 PM
To: Tomas Boutin <TBoutin@aidea.org>
Cc: [REDACTED]; Rep. Zack Fields <Rep.Zack.Fields@akleg.gov>
Subject: [External Outside Email] AIDEA procurement, follow up questions

Hello Mr. Boutin,

Thank you for your June 6, 2019 response to the letter Reps. Kreiss-Tomkins and Fields sent you on May 30, 2019. I appreciate you referencing the proper AIDEA procurement codes from non-competitive procurement, 3 AAC 100.490(a)(5).

- a. A procurement officer may contract for supplies, services, professional services, or construction without the use of competitive source selection*

(5) for a contract where the chief procurement officer determines that award of a contract by competitive sealed bidding, competitive sealed proposals, or small procurement procedures is not practicable, and that award to a single source is in the authority's best interests as no other reasonable source of the supplies or services is available that could meet the authority's requirements and schedule; the authority may advertise its intent to make a single source award to determine if a single source award is appropriate.

(e) The procurement file must include a copy of the determinations for procurements made under (a)(3), (4), and (5) of this section.

Reps. Kreiss-Tomkins and Fields have questions regarding the non-competitive contract award to Penney Capital. Could you please inform our offices on the below:

Did AIDEA

- Advertise its intent to make a single source award as under (a)(5)?
- Provide a copy for the determination of a procurement under section (a)(5) as is mandated by subsection (e)?

Thank you for your attention in the matter, I hope you have an enjoyable holiday weekend.

Regards,

Reid Harris
State Affairs Committee Aide
Rep. Jonathan Kreiss-Tomkins
Cap #411
907-465-5446